

3839 County Road 116 • Medina, MN 55340 USA Worldwide: 763-476-2531 • 800-328-3336

E-mail: <u>info@intercompcompany.com</u> www.intercompcompany.com

Fax: 763-476-2613

## FOR IMMEDIATE RELEASE

## Leading Cargo Conversions Company Selects Intercomp Scales for Critical Weight and Balance Operations.

Minneapolis, MN – June 04, 2020 – Intercomp, the world's leading manufacturer of aircraft scales, announced that PEMCO Conversions has installed Intercomp's AC40-LP scale system at their Tampa, FL operations headquarters. PEMCO is the industry leader in passenger-to-freight conversions of Boeing aircraft, encompassing 26 freighter platforms across hundreds of cargo conversions.

"Passenger-to-freight conversions have distinct requirements for weight and center of gravity considerations," said Jon Arnold, Market Specialist at Intercomp. "PEMCO was seeking a low-profile scale technology that would function across a range of narrowbody aircraft, from the B737 class up to B767. Intercomp's portable AC40-LP scale platform meets their needs perfectly with 40,000 lb. capacity and their preference for the accuracy of robust, strain gauge technology."

Uptime reliability and ease of use was paramount in the decision to select the AC40-LP, noted Arnold. He added that PEMCO uses aircraft OEM data together with its own engineered design and airframe floor beam reinforcement to offer the highest cargo weight and volume capacities. Each aircraft and customer solution can be quite different, requiring a complete understanding of weight and balance for airworthiness in its new capacity.

The Intercomp AC40-LP platform scale offers 0.1% accuracy and the highest levels of repeatability. GaugeSense™ technology eliminates scale warm-up, mitigates side loads and is tolerant to off-center loading, speeding weighings and increasing both productivity and time savings.

PEMCO was acquired by Airborne Maintenance and Engineering Services in 2017 and is a part of the ATSG family of companies. The scale solution was recommended to PEMCO by Airborne's MRO location in Wilmington, OH, who had previously adopted Intercomp's strain gauge technology upon the advice of a major U.S. airline. Other key points influencing the selection are the commonality of the scale technology for sharing units as needed between facilities, providing a single point advantage for all scale calibration, and the willingness and ability of Intercomp to partially ship components of the order for an immediate need and fulfil the balance at a later date.

To learn more about <u>Intercomp AC40-LP Platform Scales</u> visit <u>intercompcompany.com</u> or contact Intercomp at 800-328-3336 or worldwide +1 763-476-2531.



## **About PEMCO Conversions.**

Since 2000, PEMCO Conversions has become recognized as the industry leader in narrowbody passenger to freighter conversions. As part of the ATSG family of companies, PEMCO is backed by an MRO history spanning nearly 40 years, and has developed more than 100 FAA/EASA/CAAC/CAA/JAA-approved supplemental type certificates for major proprietary modifications. PEMCO's Tampa headquarters and base of operations includes 320,000 square feet of hangar bays, and expansive hangar ramps facilitating time-sensitive modifications and maintenance. <a href="mailto:pemcoair.com/">pemcoair.com/</a>

## About Intercomp

Intercomp Company is the world's largest manufacturer of portable vehicle weighing and measurement products, including industry-leading fully electronic aircraft weighing systems relied upon by the leading airframe manufacturers, airlines and MROs, worldwide. Headquartered in Medina, Minnesota, Intercomp is ISO 9001:2015 certified, with manufacturing facilities in the U.S. and the United Kingdom. Contact: Intercomp Company, 3839 County Road 116, Medina, MN USA 55340-9342; call +1 713-476-2531 or toll-free (US & Canada) 800-328-3336 or visit intercompcompany.com